



City of Tigard Memorandum

To: Honorable Mayor and City Councilors
From: Alan Orr, Chief of Police *AO*
Re: Taser Upgrade Proposal
Date: September 21, 2015

The purpose of this memo is to provide you with information about the PD's proposed Taser replacement purchase and acceptance into the Taser Assurance Plan (TAP).

Overview

Taser has phased out its production of the X-26 Continuous Electrical Weapons (CEWs) that we currently use. We have started to experience an increase in equipment breakage at the same time that support from Taser has been reduced. All Taser support for the X-26 product line will cease by 2019. Based on our department's review of Taser's new offerings, including Master Instructor School training attended by our in-house master-trainer, we have determined that the X-2 model is the best CEW for our training and tactical needs.

Department Need

It is the Department's plan to replace 60 existing CEWs with the newer model, X-2. Although our authorized sworn position count is 68.0 FTE, not all sworn personnel are mandated to carry them. For the Patrol Division, we plan to replace 50 and for the Services Division 10.

Taser Assurance Plan (TAP)

Taser has developed a program to allow law enforcement agencies to 'prepay' for the replacement of the CEWs in five years. The annual fee that Tigard would pay after the initial equipment purchase goes toward this replacement fund. The TAP includes the following benefits:

- Replacement for 60 CEWs after five years with an upgrade to the most current technology.
- Price certainty – no inflation increase during the five year period.
- Two on-site spare CEWs (62 total: 60 assigned and 2 spares)
- Software support and hardware warranty coverage

Costs and Timing

We propose entering into a contract with Taser this October in order to purchase 60 X-2 CEWs needed to outfit the entire department at one time. Based on the current prices with the Taser Assurance Plan, Tigard could acquire the equipment this year for an up-front cost of \$82,484.15 and an annual payment over the next four years of \$12,669. The total contract cost would be \$133,160.30.

The initial cost would be split evenly between the Police Department's Forfeiture Fund, and a \$41,242 request from Contingency during the Q1 Supplemental Budget on October 13th. Current appropriation in

the Forfeiture Fund is \$70,000. The ongoing program costs of \$12,669 will be budgeted as a line item in the Police Department operating budget starting in FY 2016-17.

Next Steps

The Police Department will request Council's approval to enter into contract with Taser at the October 13th business meeting. Please let us know if you have questions about the purchase.

Attachments:

- August 10, 2015 Taser quote
- Taser Assurance Plan flyer

TASER International

Protect Life. Protect Truth.

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Scottsdale, Arizona 85255
United States
Phone: (800) 978-2737
Fax:



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(503) 684-5654
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Quotation

Quote: Q-30639-2
Date: 8/10/2015 1:38 PM
Quote Expiration: 10/30/2015
Contract Start Date*: 8/10/2015
Contract Term: 5 years

Bill To:

Tigard Police Dept. - OR
13125 SW Hall Boulevard
Tigard, OR 97223
US

Ship To:

David Frisendahl
Tigard Police Dept. - OR
13125 SW Hall Boulevard
Tigard, OR 97223
US

SALESPERSON	PHONE	EMAIL	DELIVERY METHOD	PAYMENT METHOD
Tom Recker	(480) 463-2174	trecker@taser.com	Fedex - Ground	Net 30

*Note this will vary based on the shipment date of the product.

Due Net 30 + shipping at bottom

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
60	22003	HANDLE, YELLOW, CLASS III, X2	USD 1,029.95	USD 61,797.00	USD 0.00	USD 61,797.00
2	22003	HANDLE, YELLOW, CLASS III, X2	USD 1,029.95	USD 2,059.90	USD 2,059.90	USD 0.00
48	22501	HOLSTER, BLACKHAWK, RIGHT, X2, 44HT01BK-R-B	USD 65.85	USD 3,160.80	USD 0.00	USD 3,160.80
12	22504	HOLSTER, BLACKHAWK, LEFT, X2, 44HT01BK-L-B	USD 65.85	USD 790.20	USD 0.00	USD 790.20
150	22151	CARTRIDGE, PERFORMANCE, SMART, 25'	USD 31.50	USD 4,725.00	USD 0.00	USD 4,725.00
20	22155	CARTRIDGE, PERFORMANCE, SMART, INERT SIM, 25'	USD 43.00	USD 860.00	USD 0.00	USD 860.00
200	22157	CARTRIDGE, PERFORMANCE, SMART, TRAINING, 25'	USD 30.60	USD 6,120.00	USD 0.00	USD 6,120.00
76	22012	TPPM, BATTERY PACK, TACTICAL, PINKY EXTENDER, X2/X26P	USD 54.50	USD 4,142.00	USD 0.00	USD 4,142.00
2	22012	TPPM, BATTERY PACK, TACTICAL, PINKY EXTENDER, X2/X26P	USD 54.50	USD 109.00	USD 109.00	USD 0.00
2	22013	KIT, DATAPORT DOWNLOAD, USB, X2/X26P	USD 164.75	USD 329.50	USD 329.50	USD 0.00

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
60	85049	TASER ASSURANCE PLAN CEW ANNUAL PAYMENT, X2	USD 211.15	USD 12,669.00	USD 12,000.00	USD 669.00
60	85047	TASER ASSURANCE PLAN CEW, X2	USD 0.00	USD 0.00	USD 0.00	USD 0.00
2	85047	TASER ASSURANCE PLAN CEW, X2	USD 0.00	USD 0.00	USD 0.00	USD 0.00
Due Net 30 + shipping at bottom Total Before Discounts:						USD 96,762.40
Due Net 30 + shipping at bottom Net Amount Due:						USD 82,264.00

Due Year 2

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
60	85049	TASER ASSURANCE PLAN CEW ANNUAL PAYMENT, X2	USD 211.15	USD 12,669.00	USD 0.00	USD 12,669.00
Due Year 2 Total Before Discounts:						USD 12,669.00
Due Year 2 Net Amount Due:						USD 12,669.00

Due Year 3

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
60	85049	TASER ASSURANCE PLAN CEW ANNUAL PAYMENT, X2	USD 211.15	USD 12,669.00	USD 0.00	USD 12,669.00
Due Year 3 Total Before Discounts:						USD 12,669.00
Due Year 3 Net Amount Due:						USD 12,669.00

Due Year 4

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
60	85049	TASER ASSURANCE PLAN CEW ANNUAL PAYMENT, X2	USD 211.15	USD 12,669.00	USD 0.00	USD 12,669.00
Due Year 4 Total Before Discounts:						USD 12,669.00
Due Year 4 Net Amount Due:						USD 12,669.00

Due Year 5

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
60	85049	TASER ASSURANCE PLAN CEW ANNUAL PAYMENT, X2	USD 211.15	USD 12,669.00	USD 0.00	USD 12,669.00
Due Year 5 Total Before Discounts:						USD 12,669.00
Due Year 5 Net Amount Due:						USD 12,669.00

Subtotal	USD 132,940.00
Estimated Shipping & Handling Cost	USD 220.15
Grand Total	USD 133,160.15

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By signing this Quote, you are entering into a contract and you certify that you have read and agree to the provisions set forth in this Quote and TASER's current Sales Terms and Conditions for Direct Sales to End User Purchasers or, in the alternative, TASER's current Sales Terms and Conditions for Direct Sales to End User Purchasers for Sales with Financing if your purchase involves financing with TASER. If your purchase includes the TASER Assurance Plan (TAP), then you are also agreeing to TASER's current Sales Terms and Conditions for the AXON Flex™ and AXON Body™ Cameras TASER Assurance Plan (U.S. Only) and/or Sales Terms and Conditions for the X2/X26P and TASER CAM HD Recorder TASER Assurance Plan (U.S. Only), as applicable to your product purchase. All of the sales terms and conditions, as well as, the TAP terms and conditions are posted at <http://www.taser.com/sales-terms-and-conditions>. If your purchase includes AXON hardware and/or EVIDENCE.com services you are also agreeing to the terms in the EVIDENCE.com Master Service Agreement posted at <https://www.taser.com/serviceagreement14>. If your purchase includes Professional Services, you are also agreeing to the terms in the Professional Service Agreement posted at <https://www.taser.com/professional-services-agreement>. If your purchase includes Integration Services, you are also agreeing to the terms in the SOW posted at <https://www.taser.com/integrationstatementofwork14>. You represent that you are lawfully able to enter into contracts and if you are entering into this agreement for an entity, such as the company, municipality, or government agency you work for, you represent to TASER that you have legal authority to bind that entity. If you do not have this authority, do not sign this Quote.

Signature:		Date:	
Name (Print):		Title:	
PO# (if needed):			

Please sign and email to Tom Recker at trecker@taser.com or fax to

THANK YOU FOR YOUR BUSINESS!

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TASER

ASSURANCE PLAN



Protect Your Present... Plan for Your Future

What is the TASER® Assurance Plan?

The TASER Assurance Plan (TAP) is our new service program, integrating warranty coverage for your current Conducted Energy Weapons (CEWs) with a free upgrade handle after the 5th payment along with on-site spares so officers experience zero downtime.

One Stop for Service and Support

Only TAP gives you the service you need today and the protection you want tomorrow. Not only does TAP secure you today's price, it also guarantees a superior level of personal support for your CEWs and your agency for the next five years. Peace of mind: just another way TASER is putting your security first.

Software Support Included

Whether you are an armorer or patrol officer, you'll have access to prompt and personalized direct support from TASER experts on a wide range of topics.

Hardware Coverage

TAP provides "no questions asked" repair coverage for CEWs or TCAM HDs. No matter what happens, you can rest easy – we'll take care of it for you.

Benefits

New CEW After 5 Years

Guaranteed upgrade cycle

Budget Certainty

Identify the exact yearly cost of your agency's TASER CEW program

Upgrade Technology

Without the time constraints associated with capital acquisitions

Price Lock SAVINGS

Protection from global inflation

Conserve Capital

Make your budget dollars work harder

On-site Spare CEWs:

Officers experience zero downtime

Features

Full Program Deployment

5 Year Terms

No Pre-Pay Penalty

Warranty Coverage Included

What Products Qualify?

X2™ CEWs

X26P™ CEWs

TASER CAM™ HD

Questions

Visit www.TASER.com/tap

